

Nichols Embraces Lifelong Learning & Development throughout our Value Chain

Did you know that Learning and Development is one of Nichols Five Core Values?

We provide opportunities both internally and externally to foster a learning environment where we can continually learn, grow, and expand our capacity as individuals and as an organization. We do this not only for Nichols Associates, we also strive to provide professional development opportunities for our valued customers.

Developing our Team at ISSA

In November we attended the ISSA Show (International Sanitary Supply Association). Each year we continue to build on our knowledge of cleaning. We seek the latest product innovations to help put You First. And we spend time strengthening our relationships with other people in the industry. Sometimes the new product launches are already in full swing, sometimes we have to exercise our patience and utilize the advance knowledge to identify which customers would most benefit. But we always bring it full circle, delivering these new releases throughout the year. We are very excited about upcoming 2020 (top secret) solutions from key brands such as Tork, Clorox, Rubbermaid, 3M, Gojo, S.C. Johnson Professional, GP and Diversey. Stay tuned, we will bring these to you as quickly as possible as they hit the market.

Sharing Innovation Knowledge

However, we can share these three recent product innovations best with their short videos! Spartan's FoamiQ won an ISSA Innovation Award, you'll love the aesthetics, foot print and ease of this new soap system! And the Diversey/BONA Resilient Floor System brings game-changing options to revitalize (not RIP OUT) ugly and damaged resilient tile floors. Finally, as featured in our Q3 Vlog, Kimberly-Clarke's Scott Pro Electronic Roll Towel Dispenser "breaks tradition by turning the whole engine inside out"... to almost eliminate the noise traditional dispenser create. But how do we KNOW what solutions are right for YOU? It's our EQ (Emotional Intelligence Quotient)! ...

[Read More](#)



BONA Resilient Floor System



Spartan's FoamyIQ



SCOTT PRO eHRT

Feeling Social? Follow, Like, Comment or Share!

Follow the Nichols social media channels so you don't miss a thing!

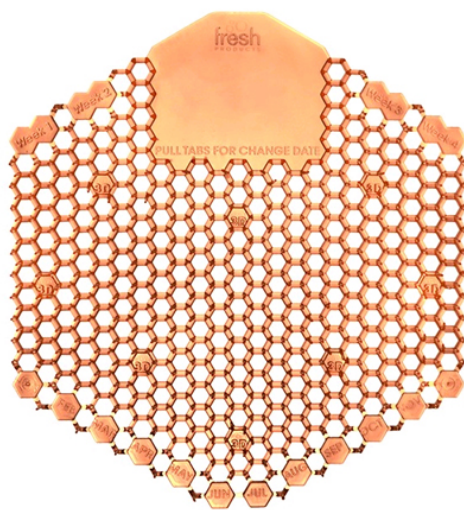


WHAT'S COMING IN 2020? A New eCommerce site (more below), new customer events and some exciting customer training opportunities! Watch for our Q4 New Product Vlog newsletter for all the details!

Germs are spread on surfaces, by people and through the air. Influenza viruses can survive on hard surfaces such as stainless steel and plastic for up to 48 hours.¹

Nearly **17 million** workdays are lost each year due to the flu, which adds up to about **\$7 billion** per year in sick days and lost productivity. That's **\$411 per employee per day** lost due to the flu.²

Featured Products



Nichols Wave
3D Urinal Screen with Enzymes

Optical Brighteners to Enhance the Beauty



Clorox Disinfecting Wipes
Fresh Scent, 6/75CT/CS

#CLO15949

Releases billions of optimized bacteria and more than twice the fragrance as competing urinal screens over 30 days to keep the urinal and restroom smelling fresh. Unique design eliminates installation error and installs both ways without sacrificing splash reducing performance. Long protrusions on both sides plus a unique hexagon mesh eliminate urine splash, cutting cleaning time. Simply pull off the week & month tabs to set your reminder.

Available in mango, spiced apple, cotton blossom, cucumber melon, tea lily, herbal mint and ocean mist.

[Buy Now](#)

IT'S FLU SEASON! Clorox® Disinfecting Wipes kill 99.9% of common illness-causing germs, including Staphylococcus aureus (staph), Salmonella enterica, Escherichia coli (E. coli) and viruses that can cause colds and flu. These premoistened wipes are ready-to-use and feature tough cleaning in a thick wipe. Just wipe, toss and you're done. One towel goes a long way.

- America's #1 consumer disinfecting wipe
- Convenient, ready-to-use wipes that both clean and disinfect
- Kills 99.9% of common illness-causing germs
- Bleach-free

[Buy Now](#)



Let's Talk Trash! If you have heavy, wet & sloppy... we have the Liner!

Nichols offers a great selection of liners to meet every need.

Our 43xs48 22 Mic Liner is manufactured from high grade HMW raw materials. This one is great for heavy wet trash without sharp edges. (Product # NIC28648UNR01)

Cafeterias, Kitchens and events are no problem, this liner is FDA-USDA approved for food contact. Confines odor and moisture. Also performance sealed to reduce leakage and mineral reinforced to enhance physical properties.

[Buy Now](#)

[Learn More about Liners!](#)



Versamatic HEPA Vacuum

Most Popular 2-Motor Upright in the Industry

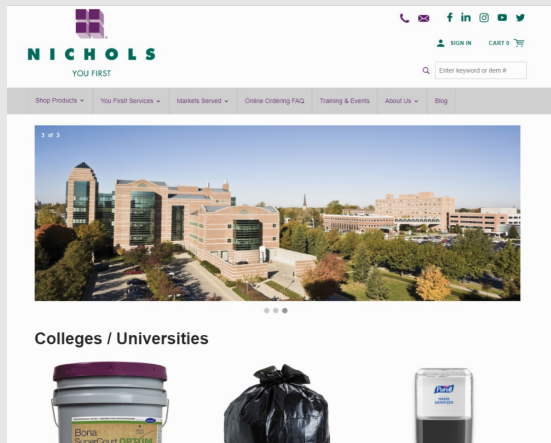
The Versamatic® HEPA combines the legendary performance and HEPA grade filtration. This vacuum will ensure the life of your carpet and to improve your indoor air quality.

- Four brush height adjustment
- Independent motor drives only the brush. The "Belt Gap" of single motor machines is eliminated.
- Electronic control system for brush settings
- Toothed neoprene timing belt ensures slip-free brush drive
- Remove one screw to easily access brush strip. Replacement is quick, easy and inexpensive.

[Learn More](#)

Nichols has an Equipment Service Center that works on a full-range of custodial and packaging equipment. We have well over 25 years of experience and our factory certified technicians either travel to your facility or work on your repairs in our service centers in five of our eight locations: Grand Rapids and Rochester Hills, Michigan, Bowling Green and Cleveland,

Coming Soon! ... a brand new eCommerce buying experience!



Nichols has always been a leader in technology, but our new buying experience will streamline your ability to access the product and program information you need.

Up to five photos per product, extended attribute search functionality, linked videos, advanced reporting, featured products by industry (Primary Education, Higher Education, etc.) and of course completely integrated.

If you are already buying online, watch your email for details. If you haven't tried our eCommerce yet, you'll want to check it out in 2020!

"Education is what remains after one has forgotten what one has learned in School" ~Albert Einstein

Please take a moment to complete our simple one question [survey!](#)

NET PROMOTER SCORE



CONTACT US

Online Ordering
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LOCATIONS

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Ohio
Indiana
Illinois