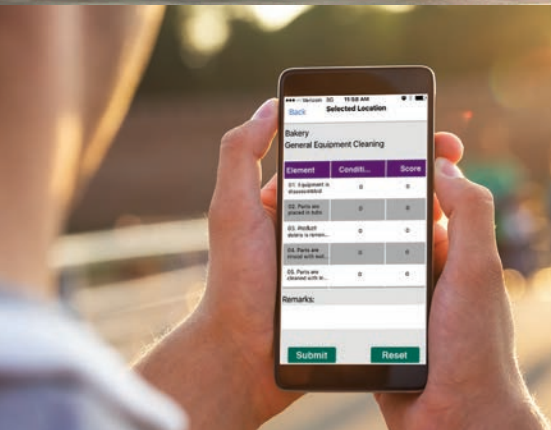




NICHOLS

YOU FIRST



Building Service Contractors & Commercial Real Estate
SOLUTIONS

THE NICHOLS ADVANTAGE

At Nichols, we embrace the Promise of I.K.E.—Innovation, Knowledge, and Excellence. What does this mean to you? You'll have the right product, at the right place, at the right time, correctly invoiced and with a smile!

Unique value-added services custom to your needs:

- National Cooperatives, Contract Pricing and GPOs
- Custom Chemical Charts and Training Cards
- Assistance with Lean Operations, Green Cleaning and LEED Certification
- Consulting for CIMS-GB and GS-42 Certification
- Equipment Sales, Service, Parts and Preventive Maintenance Programs
- SDS, Secondary Labeling, Chemical Line Cards
- Vendor Managed Inventory
- aPRO360™—Audit Process & Resource Optimization Software & Mobile App
- Robust eCommerce Solutions—Mobile, online orders & reporting, EDI, & Punch-out options
- CMI certified training opportunities
- Custom In-Service Training Programs (Equipment, Lean, Floor Care, and More)

Products/Services bundled in a way that streamlines your operations:

- Janitorial, Laundry, Safety, Cafeteria, Office, Breakroom—all on one order and one truck—saving you transaction processing costs and valuable time
- LEED-AP, CMI and CIMS Certified Specialists

Active Association Participation:

- ISSA, USGBC, BOMA & IFMA



Healthy Facilities

OFFICE SPACES & COMMON AREAS

Nichols can provide everything you need to clean, sanitize and maintain buildings, focusing on healthy facilities and productive teams. From cleaning chemicals and janitorial equipment to the most innovative floor care solutions, our highly trained team can help you shine.

- Multi-Purpose & Glass Cleaners
- Cleaners/Degreasers
- Hard Floor Care & Carpet Care
- Skin Care, Healthy Soap, Hand Sanitizers
- PPE & Absorbents
- Disinfectants & Surface Sanitizers
- Paper Products
- Microfiber, Mops, & Tools
- Receptacles & Liners
- Applicators/Dispensers/Foamers
- Wet Floor Signs, Carts, Dollies
- Floor Pads, Wipers, Sponges & Rags

RESTROOMS

Restrooms are typically viewed as a reflection on the overall cleanliness of a facility. We can help ensure yours make the right statement.

- Routine Chemicals (glass cleaner, air care, neutral floor cleaner, & disinfectants)
- Paper Products (Simple or Smart*)
- Periodic Chemicals for Floor Care, Grout, Drain Maintenance and Deep Clean Operations
- Mops/Microfiber
- Misc. Products (Baby Changing Stations, Autofaucets, Autoflush Systems)
- Liners, Personal Care, and more

BREAK ROOMS

When it comes to keeping break areas clean and sanitary, we have the solutions and expertise you need!

- Cups, Tableware & Plates
- Napkins, Towels, Wipers
- Color-Coded Tools (scrapers & brushes)
- Bins, Buckets, & Racks
- Complete Warewash Programs
- Food Surface Sanitizers
- Three Sink Systems
- Recycling Program Receptacles





Strategic Support

*SMART SOLUTIONS

- Electronic Commerce options for efficient transactions and easy data access.
- Comprehensive Smart Restroom Solutions- Your connected dispensers and traffic monitors can let you know when specific areas need attention.
- App managed Wide Area Air Care, Scentelligent
- CompuClean Custodial Maintenance Software for workloading, project management, inventory control, quality assurance and more.
- aPRO360, Nichols Customizable Quality Assurance Program, Apps for Android and iOS for on-site inspections.
- Robotic Floor Care, Taski Intellibots

"BY 2020, MORE THAN HALF OF MAJOR NEW BUSINESS PROCESSES AND SYSTEMS WILL INCORPORATE SOME ELEMENT, LARGE OR SMALL, OF THE INTERNET OF THINGS."

~GARTNER RESEARCH

EQUIPMENT SALES & SERVICE

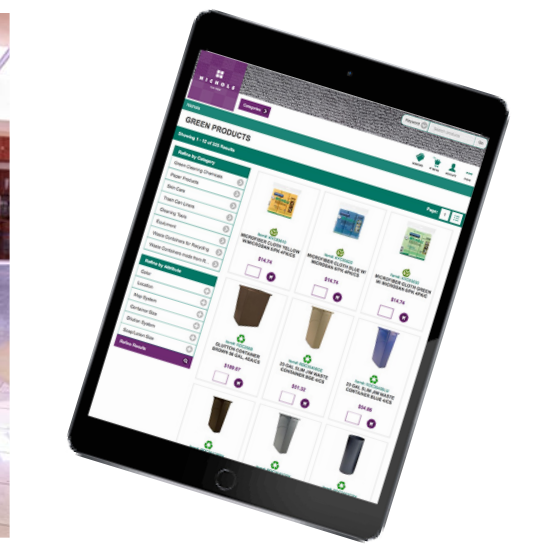
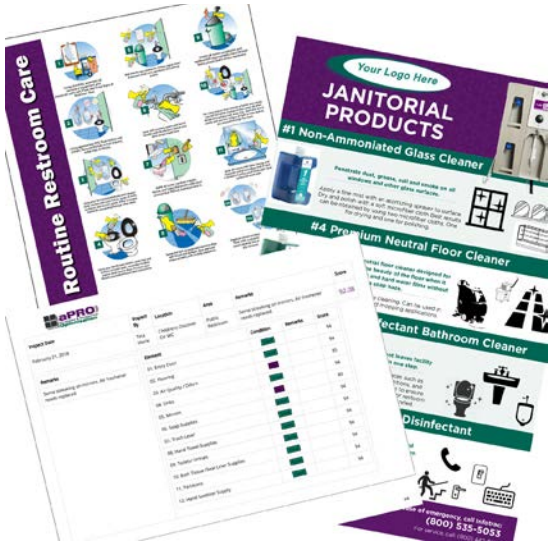
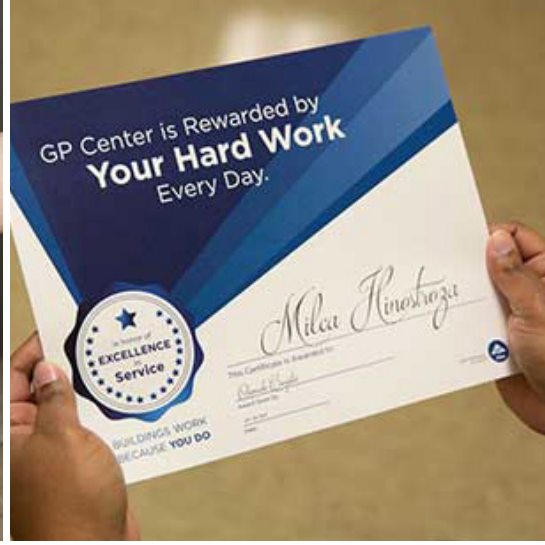
- Electrostatic systems for whole room disinfection
- Hands-Free Robotic Autoscrubbers & Vacuums
- Exterior Window Cleaning Systems
- Wet/Dry Vacs & Air Movers
- Equipment PM Programs & Repairs
- Carpet Extractors
- Floor Machines, Burnishers & Scrubbers
- Cordless Upright & Backpack Vacuums
- Leasing Options
- Fleet Management, IoT Solutions

ENGAGED EMPLOYEES

While technology is now an integral part of any professional cleaning organization, the people on your team are the heart of the service industry. An engaged worker goes above and beyond and becomes your brand ambassador. Ask your Nichols Account Manager how we can help you help your front line associates.



- Over 47 CMI (Cleaning Management Institute) Certification Courses with Certified Instructors
- Productivity Tools to Make Daily Tasks Easier
- Chemical Charts/ Cards Support Safety Measures
- Appreciation Programs like the GP #WeTakeNotice campaigns reward and recognize a job well done
- aPRO360 iOS and Android App with web-based setup and reporting provides standardized quality assurance and targeted improvement direction





N I C H O L S



Solutions for Clean and Healthy Facilities and Safe Shipment of Product

Featuring Brands You Know and Trust:



(800) 442-0213

Michigan | Ohio | Indiana | Illinois
nichols.com/locations

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