



HEALTHCARE **SOLUTIONS**

THE NICHOLS ADVANTAGE

At Nichols, we embrace the Promise of I.K.E.— Innovation, Knowledge, and Excellence. What does this mean to you? You'll have the right product, at the right place, at the right time, correctly invoiced and with a smile!

Unique value-added services custom to your needs:

- Custom Chemical Charts and Training Cards
- Letters of Guarantee, SDS, COA, Chemical Line Cards
- Vendor Managed Inventory
- aPRO360[™]—Audit Process & Resource Optimization Software & Mobile App
- Robust eCommerce Solutions—Online Orders & Reporting, EDI, & Punchout Options
- Color Coding Programs
- Custom In-Service Training Programs (Equipment, Infection Prevention, Floor Care, and More)

Products/Services bundled in a way that streamlines your operations:

- Infection Control, Safety, Janitorial, Nurses Stations, Dining Areas, Laundry Rooms, and Restroom supplies—all on one order and one truck—saving you transaction processing costs and valuable time
- ServSafe, CMI and CIMS Certified Specialists available to consult and evaluate your current programs.

HEALTHCARE SOLUTIONS

Helping you achieve Clean and Healthy Facilities is our number one purpose.

We do this through a commitment to You First service that brings Innovation, Knowledge, and

Excellence. Proudly Serving: Hospitals, Long Term Care - Nursing Homes & Assisted Living Facilities

CLEANING & DISINFECTION

Our thoughtfully designed products and programs help you reduce the risk of infection and keep patients safe. From hand hygiene to surface disinfection, we provide the tools you need to standardize best practice techniques.

- Cleaners & Disinfectants
- Drain Maintainers
- Deodorizers
- Urinal Blocks/Screens, Rim Cages
- · Air Freshener Systems
- Toilet Seat Covers/Dispensers
- Dilution Control Systems
- Rest Room Partitions
- Dust Mops
- Strippers
- Floor Sealers, Restorers, and Finishes
- Floor Pads/Brushes
- Carpet Pre-Treatment & Shampoo
- Defoamers



Keeping remarkable floors, improving labor efficiency, and reducing cleaning product costs have never been more important. Nichols can assist in protecting this vital investment.

¹U.S Department of Health and Human Services. "U.S. Outbreaks of Diarrhea and Vomiting, 2009-2013. Accessed November, 2017. http://www.cdc.gov.mmwr/preview/ mmwrhtml/ss6412a1.htm?s cld=ss6412a1 w.

²Clorox Professional Products Company and Ipsos. (December 2013). Long-Term Care Consumer Survey. (Survey of 1,019 U.S. adults)

FACILITY MAINTENANCE SUPPLIES

Products, Systems, Solutions for Clean & Healthy Facilities. We can help in maintaining a hygienic environment. Keep patients and residents safe with evidence based products that help reduce risk and injuries, all in compliance with industry regulations.

- Dust Mops, Wet Mops, & Sponges
- Plastic Bottles & Triggers
- Can Liners
- Waste Containers
- Gloves & Other Personal Protective Equipment
- Sanitary Products
- · Ice Melt, Floor Dry, & Sweeping Compound
- Absorbents
- Matting
- Window Squeegee Systems
- Full Line of Floor Care Equipment and Services

NOROVIRUS OUTBREAKS

3 out of 4 norovirus outbreaks occur in longterm care facilities like nursing homes. Elderly residents are more likely to get very sick or die from norovirus.¹





DINING/KITCHEN & WAREWASH

Nichols can provide you with resources which can help your healthcare meal program grow, by finding solutions to control your food service costs.

- Cafeteria Supplies
- Cups
- Napkins
- Tableware
- Plates
- · Ware Washing Systems

Clostridium difficile known as C-diff, causes diarrheal infection and is linked to about 14,000 deaths a year in the U.S. patients who have had gastrointestinal surgery or procedures, or who are on antibiotics are at risk of contracting C-diff.

Sources: Association for Professionals in Infection Control and Epidemiology; Centers for Disease Control and Prevention

RESIDENT/PATIENT ROOMS

Whether your goals are patient safety, improved results, cost effectiveness, or enhanced patient or staff satisfaction, Nichols will help you achieve the most comprehensive resident room cleaning solutions.

- Hard Surface Disinfectants
- Hand Hygiene Systems
- Stain Removal
- Deodorizing/Air Care
- Floor Care
- Can Liner & Garbage Bags
- Waste Receptacles
- Color Coded Microfiber Systems

LAUNDRY

Just Like Home: Laundering for Hygiene and Comfort

- Detergents & Sanitizers
- Fabric Softeners
- Stain Removers/Spotters
- · Whiteners/Bleach
- Rust Removers/Sours
- Closed Loop Dilution Systems
- Chemical Dispensing Systems



INCONTINENCE PRODUCTS

Find the solution you need to help

residents and patients manage incontinence with dignity and confidence.

- Sanitary Hygiene Products
- Personal Care
- Flushable Patient Wipes
- Disinfecting Wipes



ODOR INFLUENCES FACILITY SELECTION

Consumers equate odor to a lack of cleanliness. More than two in five say that odor influenced their selection of a long-term care facility (44%).²



























Featured Brands:

































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