



February 27, 2020

Dear Valued Customer,

As communicated previously, Commercial & Consumer Solutions (CCS) is committed to continuing to provide our customers with periodic communications of relevant information related to the Coronavirus outbreak. We continue to be actively working with our affected supplier base and remain in close communication with our Newell employees located in China.

We are still anticipating outages and pockets of service disruption in early Q2 as a result of the outbreak. We anticipate the following categories to be most impacted due to sourced components:

- Carts / Wheeled Products
- Baby Changing Stations

Between now and Q2 we will be exhausting all available supply chain efforts including but not limited to air freight, expedited shipping, and secondary suppliers for impacted categories to ensure disruption is minimized. Please work with your CCS sales representative if there are specific items that are constrained for you to identify substitutions that may be available to mitigate service interruptions.

The situation with the Coronavirus in China and around the world is changing daily. We will continue to keep you fully apprised of any further business implications that will affect our ability to service you and your customers. In this period of uncertainty, we request and expect there to be no service / line fill penalties associated with any impacted products / categories until back to an all-clear status. We appreciate your consideration of service level expectations as we manage through this situation. Our best ability to service your needs remains our priority during this global crisis.

Should you have any immediate questions, please contact your CCS sales representative.

Sincerely,

A handwritten signature in black ink that reads "Chris Tesmer".

Chris Tesmer
VP Sales & Channel – GM / Newell Brands